

CITY OF WILLIAMSPORT, PA RESOLUTION

RESOLUTION # 9209

DATE 11-4-21

TITLE

**RESOLUTION AUTHORIZING THE EXECUTION OF A LEASE AGREEMENT FOR THE PURCHASE OF
POLICE VEHICLES**

BE IT HEREBY RESOLVED, BY THE CITY COUNCIL OF THE CITY OF WILLIAMSPORT the Mayor and City Controller are authorized to execute the attached lease agreement between F.N.B Commercial Leasing, 1853 Highway 315, Pittston, PA 18640 for lease payments on four (4) 2021 Dodge Durango PPV vehicles and the cost to upfit each vehicle for a total cost of **\$186,177.80**. Lease payments will start in year 2022 through 2027, and will be funded out of line item #2240-78540, Vehicle Lease Purchase.

BE IT FURTHER RESOLVED that a copy of this resolution be forwarded to F.N.B Commercial Leasing.

Approved

Joyce M. Frank
City Clerk

Dandy Colleson
President



MEMORANDUM

Date: 10/28/2021

To: Mayor Derek Slaughter and Williamsport City Council Members

From: Justin D Snyder, Chief of Police Operations

Re: Lease Agreement for Purchase of Four Police Vehicles 2021

Attached for your review and approval is a resolution authorizing the execution of a five-year lease purchase agreement with F.N.B Commercial Leasing, 1853 Highway 315, Pittston, PA 18640 for the purchase of four (4) 2021 Dodge Durango PPV vehicle and the cost to upfit each vehicle for a total cost of \$186,177.80.

F.N.B Commercial Leasing submitted a proposal consisting of the first payment of \$40,689.13 plus \$550 documentation fee due one year from the lease execution date and four additional annual payments thereafter of \$40,689.13 each. Funding for this lease will be allocated from the Vehicle Lease Purchase line item, #2240-78540.

Cost Breakdown:

- Four 2021 Durango Police Vehicle's: \$36,095.00 each x 4 = \$145,080.00
- Four Durango Vehicle Upfits: \$10,274.45 each x 4 = \$ 41,097.80 (not to exceed)
 - Total = **\$186,177.80**

We are requesting that action be taken on this resolution on Thursday November 4th 2021.

Attachments:

1. F.N.B Commercial Leasing Application Approval
2. Joe Cecconi's Chrysler Complex Invoice #10399 w/ window price printout
3. Keystone Communications Equipment Proposal # WPD101321Re



F.N.B. Commercial Leasing

APPLICATION APPROVAL

October 26, 2021

Vendor: Keystone Communications Falls Dodge

Business Name: City of Williamsport

Guarantor(s):

Cross Corporate Guaranty:

Equipment Description: (4) 2021 Dodge Durango Police Vehicles

Approval Conditions:

Term:	5 years	
Payment Factor:	0.21855	Calculated Yield: 2.99%
Advance Payments:	0	
Total Sales Price:	\$186,177.80	
Down Payment:	\$0.00	
Trade In Equity:	\$0.00	
Documentation Fee:	\$550.00	
UCC Fee:	\$0.00	
Amount to Lease:	\$186,177.80	
Annual Payment:	\$40,689.13 plus applicable sales tax	
Purchase Option:	\$1.00 - Purchase Option	

Prefer E-Docs? Let us know!

Approvals are good for 60 days. The Approval is subject to change or cancellation by us.

Approval Expiration Date: December 25, 2021

Kris Cool, Inside Sales Specialist

cool@fnb-corp.com

Falls Dodge DBA:

Joe Cecconi's Chrysler Complex

2380 Military Rd

Niagara Falls, NY 14304

(716) 297-5800

Invoice# 10399

Williamsport PD

Description	Qty	Unit price	Total price
2021 Durango Police VIN 1C4SDJFT9MC696222	1	\$36,095.00	\$36,095.00
2021 Durango Police VIN 1C4SDJFT0MC696223	1	\$36,095.00	\$36,095.00
2021 Durango Police VIN 1C4SDJFT2MC696224	1	\$36,095.00	\$36,095.00
2021 Durango Police VIN 1C4SDJFT4MC696225	1	\$36,095.00	\$36,095.00
Doc Fees	4	\$175.00	\$700.00

Notes:

Subtotal \$145,080.00

\$145,080.00

VEHICLE PURCHASE AGREEMENT

JOE CECCONI'S

CHRYSLER COMPLEX
2380 Military Road • Niagara Falls, N.Y. 14304
(716) 297-5800



CUSTOMER: 099315
DEALER: 0010405

THIS AGREEMENT IS NOT BINDING UNLESS SIGNED BY THE SELLER AND THE BUYER FACILITY #5320051

BUYER <u>WILLIAMSPORT POLICE</u>		DATE <u>OCT 12 20</u>		BIRTHDATE <u>19</u>	
STREET <u>245 W 4TH ST WILLIAMSPORT</u>		HOME PHONE _____		BUSINESS PHONE _____	
CITY <u>WILLIAMSPORT</u>		STATE <u>PA</u>		ZIP <u>17731</u>	
SALESMAN <u>143051 J. CECCONI</u>					
TRANSACTION: I ORDER AND AGREE TO PURCHASE FROM YOU, BASED UPON THE TERMS SPECIFIED ON BOTH SIDES OF THIS AGREEMENT. THE FOLLOWING VEHICLE: PLEASE READ REVERSE SIDE OF THIS AGREEMENT					
<input type="checkbox"/> NEW	YEAR	MAKE	MODEL	BODY	COLOR
<input type="checkbox"/> USED					
<input type="checkbox"/> DEMO					
2001 DODGE		DURANGO		P. SUMN. BE.	
IC4SDJETA4M0695225		STOCK NO. <u>143051</u>			
PRIOR USE CERTIFICATION (required by Vehicle and Traffic Law 417-A: If principal prior use of the vehicle were as a police vehicle, taxicab, driver education vehicle or rental vehicle). The principal prior use of this vehicle was as: a police vehicle a taxicab, a driver education vehicle, or a rental vehicle					
SUMMARY OF PURCHASE					
TOTAL LIST PRICE (+) \$				36095.00	
LESS TRADE-IN CREDIT OR DISCOUNT (-) \$				NA	
NET TAXABLE PRICE \$				36095.00	
TOTAL TAXABLE PRICE (+) \$				36095.00	
SALES TAX - County / State (+) \$				NA	
DEALER'S OPTIONAL FEE *NOT A DMV FEE (+) \$				175.00	
LICENSE, TITLE, REGISTRATION (Estimate) (+) \$				NA	
INSPECTION FEE (+) \$				NA	
NYS TIRE MGMT FEE (+) \$				NA	
TOTAL CASH PRICE \$				46270.00	
REBATE NA				REBATE NA	
LESS CASH DEPOSIT WITH ORDER (-) \$				NA	
PLUS BALANCE OWING ON TRADE-IN (+) \$				NA	
[CASH ON DELIVERY] \$				16270.00	
(No. of Months _____) LIFE [] A.H. []				BALANCE TO BE FINANCED \$	
THE TRADE-IN					
STOCK #		VIN #		MILEAGE	
ESTIMATED DELIVERY DATE		DELIVERY LOCATION			
YEAR		MAKE		MODEL	
BODY		COLOR		CYL. TRANS.	
THE INFORMATION YOU SEE ON THE WINDOW FORM FOR THIS VEHICLE IS PART OF THIS CONTRACT. INFORMATION ON THE WINDOW FORM OVERRIDES ANY CONTRARY PROVISIONS IN THE CONTRACT OF SALE.					
SPECIAL NOTICE TO CUSTOMER					
IF, UNDER THE LAW OF THE STATE OF NEW YORK CONTROLLING THE SALE OF USED MOTOR VEHICLES, YOU SHOULD BE ENTITLED TO A REFUND IN CONNECTION WITH THIS TRANSACTION, THE VALUE OF ANY VEHICLE YOU MAY HAVE TRADED-IN (IF THE SELLER CHOOSES NOT TO RETURN IT TO YOU) SHALL NOT BE THE VALUE LISTED IN THIS DOCUMENT. INSTEAD, THE VALUE WILL BE DETERMINED BASED ON THE NATIONAL AUTO DEALERS ASSOCIATION USED CAR GUIDE WHOLESALE VALUE OR OTHER GUIDE APPROVED BY THE COMMISSIONER OF MOTOR VEHICLES, AND ADJUSTED FOR MILEAGE, IMPROVEMENTS AND ANY MAJOR PHYSICAL OR MECHANICAL DEFECTS.					
IF YOU AGREE TO ASSIST ME IN OBTAINING FINANCING FOR ANY PART OF THE PURCHASE PRICE, THIS ORDER SHALL NOT BE BINDING UPON YOU OR ME UNTIL ALL OF THE CREDIT TERMS ARE PRESENTED TO BE IN ACCORDANCE WITH REGULATION "Z" (TRUTH-IN-LENDING) AND ARE ACCEPTED BY ME. IF I DO NOT ACCEPT THE CREDIT TERMS WHEN PRESENTED, I MAY CANCEL THIS ORDER AND MY DEPOSIT WILL BE REFUNDED.					
THE AMOUNT INDICATED ON THIS SALES CONTRACT OR LEASE AGREEMENT FOR REGISTRATION AND TITLE FEES IS AN ESTIMATE. IN SOME INSTANCES, IT MAY EXCEED THE ACTUAL FEES DUE TO THE COMMISSIONER OF MOTOR VEHICLES. THE DEALER WILL AUTOMATICALLY AND WITHIN SIXTY DAYS OF SECURING SUCH REGISTRATION AND TITLE, REFUND ANY AMOUNT OVERPAID FOR SUCH FEES.					
BANK ADDRESS		LIEN ACCT #		CLOSE OUT	
BANK HOLDING LIEN ON TRADE		PLATE NO.		EXP. DATE	
DATE		BUYER'S SIGNATURE		DATE	
DELIVERY DATE <u>10/25/2021</u>		TIME _____			
BUYER'S SIGNATURE _____		DATE <u>10/12/2021</u>			
CO-BUYER'S SIGNATURE _____		DATE _____			
APPROVED BY SIGNATURE _____		DATE <u>10/12/2021</u>			
I have read the terms on both the front and back of this agreement and have received a completed copy of this agreement.					



463 DUKE STREET
 NORTHUMBERLAND, PA. 17857
 PHONE: 800-782-6315 FAX: 570-473-3130

EQUIPMENT PROPOSAL

NAME: Williamsport Police Department
STREET: 254 W 4th Street
CITY: Williamsport Police Department
STATE: PA 17701
PHONE: 570-327-7560

DATE: October 13, 2021
PROPOSAL # WPD101321Re
CONTACT: Chief Justin Snyder

EMAIL:

LINE	QTY	MODEL	DESCRIPTION	PRICE	TOTAL
1	4	SETINA	Push Bumper with Integrated Lights: (4) R/B	\$ 1,127.00	\$ 4,508.00
2	4	SETINA	#10XL Coated Poly Recessed Front Partition with Sliding Window and Mesh	\$ 959.00	\$ 3,836.00
3	4	SETINA	Full Transport Replacement Seat with Rear Partition	\$ 1,399.00	\$ 5,596.00
4	4	SETINA	Window Bars	\$ 279.00	\$ 1,116.00
5	4	WHELEN	Whelen 4200 Controller	\$ 585.00	\$ 2,340.00
6	16	WHELEN	LED T-Ion R/B (2 Rear Cargo Side Windows / 2 Rear Liftgate)	\$ 119.00	\$ 1,904.00
7	4	WHELEN	Lightbar Extension Brackets	\$ 151.00	\$ 604.00
8	4	JOTTO	2022 Dodge Durango Console with Integrated Printek Brother Contour Console, Cup Holder, Arm Rest	\$ 934.67	\$ 3,738.68
9	4	HAVIS	Computer/Keyboard Mounting Kit	\$ 1,208.28	\$ 4,833.12
10	4	SPEED	Speed Turtle	\$ 270.00	\$ 1,080.00
11	2	SIREN	Federal Siren Speaker with Bracket	\$ 303.00	\$ 606.00
12	4	ANTENNA	VHF Antenna Kit	\$ 24.00	\$ 96.00
13	1	MISC	Misc Wire, Breaker & Master Switch.Shipping	\$ 600.00	\$ 600.00
14	1	INSTALL	Installation, Testing, and Transfer of Old/New Equipment into (4) 2022 Dodge Durangos	\$ 10,240.00	\$ 10,240.00

PROPOSAL VALID FOR 30 DAYS

SINCERELY,

TOTAL EQUIP COST:	\$ 41,097.80
TAX:	
TOTAL COST :	\$ 41,097.80

Ronver Estrella
 570-492-3124
 E COMMUNICATIONS

